



Tullahoma Industries Improves Payroll Accuracy and Production Visibility with IP Solutions

U.S.-based military and commercial sewn products manufacturer Tullahoma Industries has replaced all manual production data entry and spreadsheet payroll processing with a suite of shop floor control and payroll processing solutions from Incentive Payroll Experts to improve accuracy, streamline processes and increase management visibility across all four of its domestic production facilities.

Incentive Payroll Experts LLC (www.incentivepayroll.com), developer and marketer of shop floor and incentive payroll solutions, announces that military and commercial apparel producer **Tullahoma Industries LLC** (TII) has successfully implemented the full IP suite of hardware and software solutions across its four U.S.-based cut and sew manufacturing facilities. The contract producer of uniforms, thermal garments, outerwear and other sewn products reports that the new systems have improved the speed, accuracy and visibility of production and payroll processes.

According to **TII Chief Executive Officer Richard Davenport**, *“By replacing manual processes that relied on multiple Excel® spreadsheets, IP has enabled us to eliminate errors and pay precisely for what is being produced across the entire business. Individual plant production data is automatically rolled up to a server at our Tullahoma headquarters to centralize gross payroll calculation and provide greater visibility into overall production activities. This streamlines our processes and enables the structure and consistency we need to improve our operations and better serve our customers.”*

Following a phased implementation approach, TII now utilizes the Incentive Payroll (IP) solution to track orders and individual bundles throughout the sewing process and centralize and calculate gross payroll for all its operations in Tennessee, Alabama and Puerto Rico. The company also uses integrated IP software modules and hardware solutions to manage Ticket Printing (IP-TP), Ticket Scanning (IP-TS), Biometric Time Clock (IP-TC), and Quality Control (IP-QC) activities. A new IP Training Curve software tool is also expected to be helpful in reducing training time for new hires going forward.

In locations where Eton Unit Production Systems and tablet-based Eton Note real-time shop floor control systems are in use, TII has integrated these systems with the IP solutions to further streamline payroll data collection and processing.

“We applaud Tullahoma Industries on their successful implementations and for achieving significant business improvements through our solutions,” noted **IPE Managing Partner Brad Mikes**. *“By improving the accuracy of production information, increasing visibility, and streamlining processes, TII is setting an example that other manufacturers can follow to improve their own competitiveness.”*

About Incentive Payroll Experts

Incentive Payroll Experts (IPE) was formed in 2010 to fill the gap in incentive payroll and shop floor control (SFC) solutions for the apparel, sewn products and other industries that utilize incentive pay systems. The IPE leadership team brings more than 70 years of combined experience in incentive payroll solutions to simplify deployment, use, and maintenance of shop floor and piecework payroll activities. This experience is coupled with flexible and affordable Microsoft® .NET®-based IP software solutions to ensure IPE clients the speed, accuracy and continuity they require for successful work-in-process tracking, data collection, processing and payroll calculations.

Incentive Payroll Experts maintains its headquarters in Greenville, South Carolina and a research, development and support office in Utica, New York. For more information, visit: <http://www.incentivepayroll.com>.